## Message Text

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INFO OCT-01 IO-13 ISO-00 CIAE-00 DODE-00 PM-04 H-01 INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 AID-05 COME-00 EB-07 FRB-03 TRSE-00 XMB-02 OPIC-03 LAB-04 EPG-02 SIL-01 OMB-01 HEW-04 /103 W

-----101531Z 019580 /44

R 101437Z JUN 77

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 4891

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY COPENHAGEN

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USEEC ALSO FOR EMBASSY USOECD ALSO FOR EMBASSY

PASS LABOR, TREASURY, FRB

E.O. 11652: N/A TAGS: ELAB, UK

SUBJECT: JACK JONES ON NEXT PAY ROUND

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REF: LONDON 9206

SUMMARY. COMMENTS BY JACK JONES FOLLOWING AN EXECUTIVE MEETING OF THE TRANSPORT AND GENERAL WORKERS' UNION (TGWU) HELD ON JUNE 2 HAVE BEEN WIDELY INTERPRETED IN THE PRESS AS PRECLUDING THE NEGOTIATION OF A MEANING-FUL THIRD STAGE OF INCOMES POLICY BETWEEN THE GOVERNMENT

AND THE TRADES UNION CONGRESS (TUC). THIS INTERPRETATION SUGGESTS THAT THE EXECUTIVE DECIDED TO BOW TO RANK-AND-FILE PRESSURE AND PRESENT A MOTION TO THE FORTHCOMING TGWU CONFERENCE CALLING FOR AN END TO RIGID WAGE RESTRAINT WHEN THE CURRENT PHASE II AGREEMENT EXPIRES ON JULY 31. WE BELIEVE, HOWEVER, THAT JONES' STATEMENT WAS IN PART A BARGAINING PLOY DESIGNED TO INCREASE PRESSURE ON THE GOVERNMENT AND THE DOOR TO AN ACCEPTABLE AGREEMENT IS NOT YET FIRMLY SHUT. END SUMMARY.

- 1. JACK JONES, THE GENERAL SECRETARY OF THE TRANSPORT AND GENERAL WORKERS' UNION (THE BIGGEST UNION IN THE COUNTRY WITH 1.85 MILLION MEMBERS), ON JUNE 2 MADE COMMENTS TO THE PRESS AFTER A TGWU EXECUTIVE MEETING THAT COULD PROVE TO BE A HIGHLY SIGNIFICANT CONTRIBUTION TO THE CURRENT DEBATE ON INCOMES POLICY. JONES IS RIGHTLY SEEN AS THE ARCHITECT OF THE SOCIAL CONTRACT AND MANY HAVE ARGUED THAT WITHOUT HIS PERSONAL SUPPORT NO WAGE RESTRAINT AGREEMENT COULD HAVE BEEN REACHED IN 1975 OR 1976. HIS POSITION OVER THE PAST FEW MONTHS HAS BEEN A LITTLE UNCERTAIN; THOUGH HE INITIALLY ARTICULATED QUALIFIED SUPPORT FOR FURTHER WAGE RESTRAINT, THE INCREASING DISSATISFACTION WITH GOVERNMENT POLICY AMONG TGWU MEMBERS ENCOURAGED JONES TO MOVE TO A MORE CRITICAL STANCE.
- 2. THOUGH THE CURRENT AGREEMENT RUNS OUT ON JULY 31, THERE ARE STILL MANY GROUPS WHO HAVE DELAYED THEIR WAGE LIMITED OFFICIAL USE

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SETTLEMENTS IN THE HOPE THAT BY FORGOING A SMALL WAGE INCREASE NOW, THEY WILL BE ABLE TO NEGOTIATE A BIGGER SETTLEMENT AFTER PHASE II HAS EXPIRED. JONES' JUNE 2 COMMENTS, HOWEVER, INDICATE THAT THE TGWU EXECUTIVE WISHES TO FORECLOSE THIS POSSIBILITY. THE CURRENT

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USEEC; USOECD

AGREEMENT MAKES IT IMPOSSIBLE FOR A TRADE UNION TO NEGOTIATE AN INCREASE IN WAGES UNTIL ITS PREVIOUS AGREEMENT HAS BEEN IN EXISTENCE FOR AT LEAST TWELVE MONTHS. THE MOTION THAT THE EXECUTIVE WILL NOW PUT TO THE ANNUAL CONFERENCE, CALLING FOR AN "ORDERLY RETURN TO VOLUNTARY COLLECTIVE BARGAINING", IS, ACCORDING TO PRESS REPORTS, CONSTRUED BY JONES TO MEAN THAT THOSE WHO HAVE LIMITED OFFICIAL USE

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YET TO SETTLE UNDER PHASE II WILL BE FORCED TO DO SO AND THEREAFTER HOLD TO THE CURRENT TWELVE-MONTH RULE.

3. IF THIS FORMULA, AND NO MORE, IS ACCEPTED BY THE TUC, THE NEXT YEAR OF PAY POLICY WOULD BE MUCH WEAKER THAN THE GOVERNMENT HOPES. THOUGH THE PRESS IS STRESS-ING THIS INTERPRETATION OF JONES' COMMENTS, IT WOULD APPEAR THAT THE ACTUAL WORDING OF THE MOTION THAT IS TO GO BEFORE THE CONFERENCE LEAVES SOME SCOPE FOR ALTERNATIVE INTERPRETATION. OTHER CONFERENCES HAVE USED THE EUPHEMISM OF AN "ORDERLY RETURN TO FREE COLLECTIVE

BARGAINING" TO EXPRESS SUPPORT OF SOME FORM OF CONTINUED WAGE RESTRAINT; IN THIS CASE (AND FOLLOWING JONES' PRIVATE MEETING WITH LABOR CORRESPONDENTS) THE OPPOSITE INTERPRETATION PREVAILS IN THE PRESS.

- 4. IF JONES' COMMENTS DO INDICATE TGWU OPPOSITION TO FURTHER WAGE RESTRAINT BEYOND THE EFFECTIVE ENFORCEMENT OF THE TWELVE-MONTH RULE APPLIED TO PHASE II, THERE IS VIRTUALLY NO POSSIBILITY OF THE TUC AGREEING TO ANY SPECIFIC LIMITS IN THE LEVEL OF WAGE INCREASES. THE SIZE OF THE TGWU VOTE AT CONGRESS IS SUCH THAT THEY ARE ABLE TO SWING THE VOTE EITHER WAY; THE CURRENT DIVISION OF VOTES, REPORTED EARLIER (REFTEL), IS 2.4 MILLION FOR AND 2.8 MILLION AGAINST AN AGREEMENT, WITH 3.7 MILLION UNDECIDED. GIVEN THIS BALANCE, THE 1.85 MILLION TGWU VOTE IS CRUCIAL.
- 5. BASED ON OUR EARLIER DISCUSSIONS WITH JONES, WE ARE INCLINED TO BELIEVE HIS BACKGROUND BRIEFING OF LABOR CORRESPONDENTS -- WHILE REFLECTING HIS PERCEPTIONS OF RANK-AND-FILE SENTIMENTS -- WAS PRINCIPALLY AN EFFORT TO STRENGTHEN THE UNIONS' BARGAINING POSITION VIS-A-VIS THE GOVERNMENT. ACCORDINGLY, WE STILL BELIEVE A PHASE III AGREEMENT REMAINS POSSIBLE, ALTHOUGH CLEARLY NOT PROBABLE. AND IT WOULD PROBABLY BE WEAKER THAN THE LIMITED OFFICIAL USE

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GOVERNMENT WOULD LIKE. BREWSTER

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: WAGES, LABOR RELATIONS, LABOR AGREEMENTS, MEETINGS

Control Number: n/a

Copy: SINGLE Sent Date: 10-Jun-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am Decaption Note:

Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LONDON09560
Document Source: CORE
Document Unique ID: 00

**Document Unique ID: 00** 

Drafter: n/a Enclosure: n/a Executive Order: N/A

Errors: N/A **Expiration:** 

Film Number: D770207-1105

Format: TEL From: LONDON

Handling Restrictions: n/a

Image Path:

ISecure: 1

Legacy Key: link1977/newtext/t19770669/aaaaciui.tel

Line Count: 202 Litigation Code IDs: Litigation Codes:

Litigation History: Locator: TEXT ON-LINE, ON MICROFILM Message ID: f127667f-c288-dd11-92da-001cc4696bcc

Office: ACTION EUR

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 4
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a Reference: 77 LONDON 9206

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 03-Mar-2005 12:00:00 am

Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2198076 Secure: OPEN Status: NATIVE

Subject: JACK JONES ON NEXT PAY ROUND LIMITED OFFICIAL USE LIMITED OFFICIAL USE

TAGS: ELAB, UK, (JONES, JACK)

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/f127667f-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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